



DIGI



Investor presentation

Financial Results
for quarter ended March 31, 2022



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Highlights Q1 2022



Sustained financial performance and successful results reflected in revenue and EBITDA



DIGI Group

REVENUES +21% **EUR 361 million** group consolidated Revenues

RGU +15% RGU YoY increase up to **18.7 million**

EBITDA +6 % **EUR 106 million** Adj EBITDA (excl IFRS 16) for 3m 2022



Romania / Spain



RGU +10% **Internet: 3.9 million RGU (+13% YoY)**

Mobile: 4.3 million RGU (+15% YoY)



Mobile: 3.2 million RGU (+29% YoY)

+41% **Fixed: 771 thousand RGU (+130% YoY)**



Hungary

Sale of Hungarian Operations

On January 3, 2022 we closed successfully the sale of Digi Hungary and its subsidiaries to 4iG Plc (“the Hungarian operations”) for a total consideration of EUR 625 million.



Group overview

'Mil € March 31, 2022	 Romania	 Spain	 Italy and Group Operations	Total³
Revenues²	€ 244 m	€ 111 m	€ 7 m	€ 361 m
Adj EBITDA excl IFRS 16	€ 90 m	€ 16 m	€ 0 m	€ 106 m
Margin %	37%	14%	0%	29%
RGUs(000)	# 14,377	# 3,981	# 341	# 18,699

Source: Company data

¹ Adj EBITDA margin defined as Adj EBITDA / Revenues;

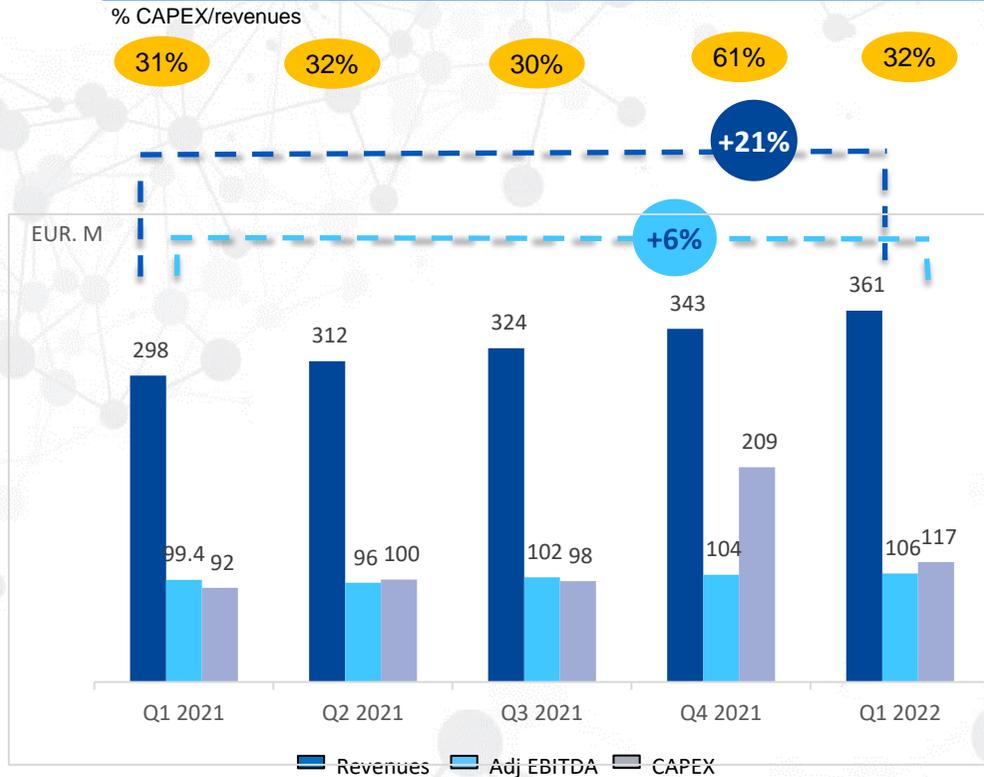
² Revenues per country include intersegment revenues in total amount of EUR 1 million for Q1 2021;

³ Total Group revenues excluding intersegment revenues;

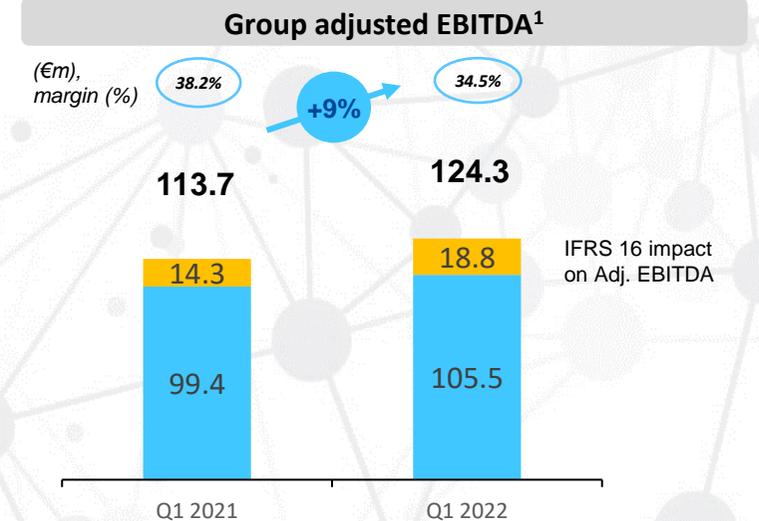
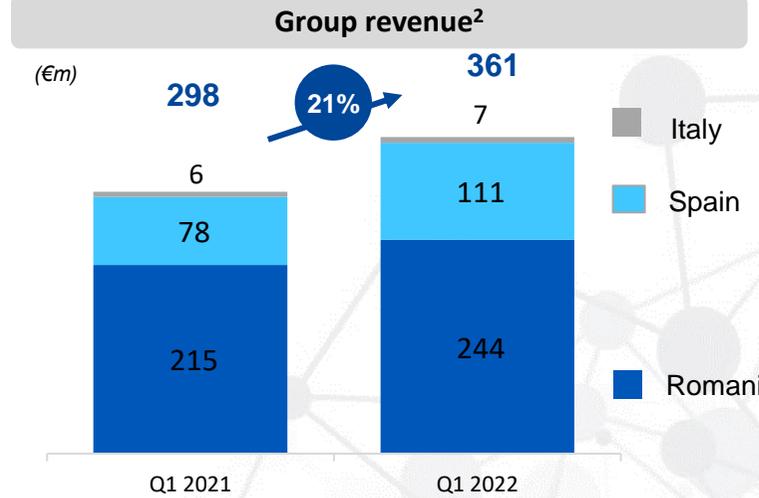
⁴ In this Report, unless otherwise stated, as part of our "Other" segment we only present the results of our Italian operations, for revenue, and the results of our Italian operations and expenses of the Company, for operating expenses.

Financial highlights

Quarterly evolution



YOY



Key considerations

- Revenues up 21 % based on strong customer growth in Spain and Romania
- Sales in Spain grew by 42% while Romania grew by more than 13%
- EBITDA increased by 6% YoY (excl. IFRS 16) despite certain inflationary pressures

Source: Company data

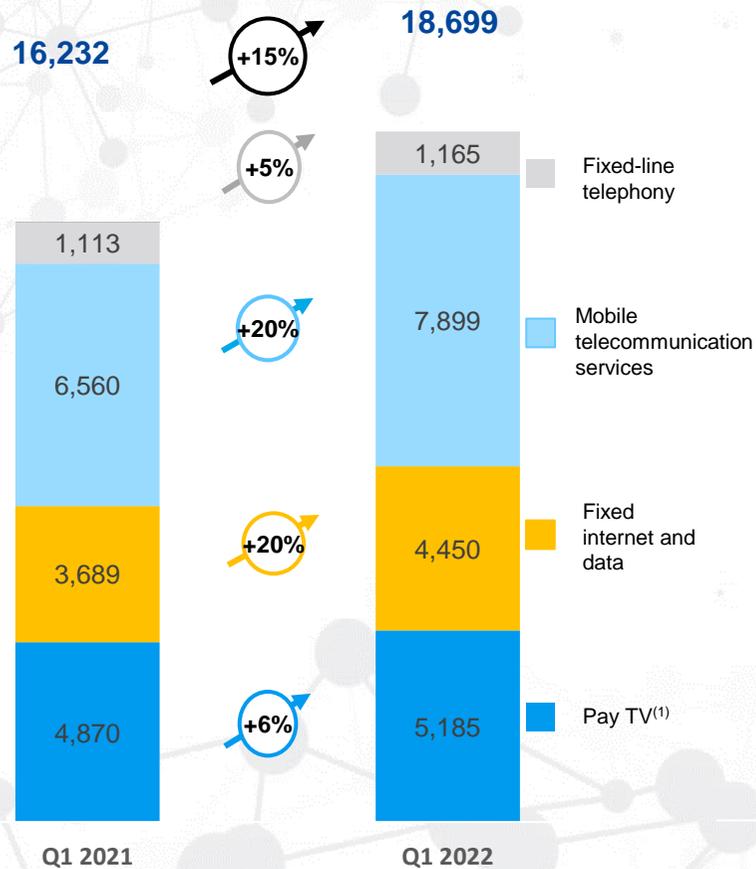
¹ EBITDA is calculated by adding back to consolidated operating profit/(loss) the charges for depreciation, amortization and impairment of assets. Adjusted EBITDA is defined as EBITDA adjusted for the effect of extraordinary or one-off/non-recurring items.

² Revenues per country include intersegment revenues in total amount of EUR 0.8 million for Q1 2022;

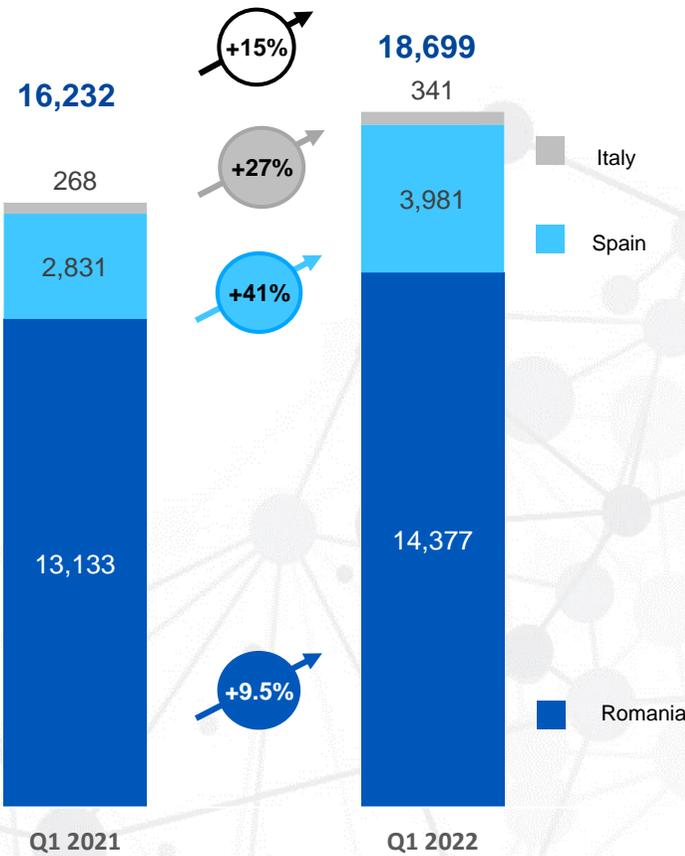


Outstanding growth for Group's RGUs

**RGUs ('000)
per business line**



**RGUs ('000)
per country**



Key considerations

- Strong organic RGU growth in fixed and mobile services in Romania all markets
- Growth in Romania consistent across fixed and mobile segments
- Spain generated aprox. 30% growth in mobile segment and more than doubling of fixed customer base

¹ Includes cable TV and DTH RGUs



Group Financial Profile

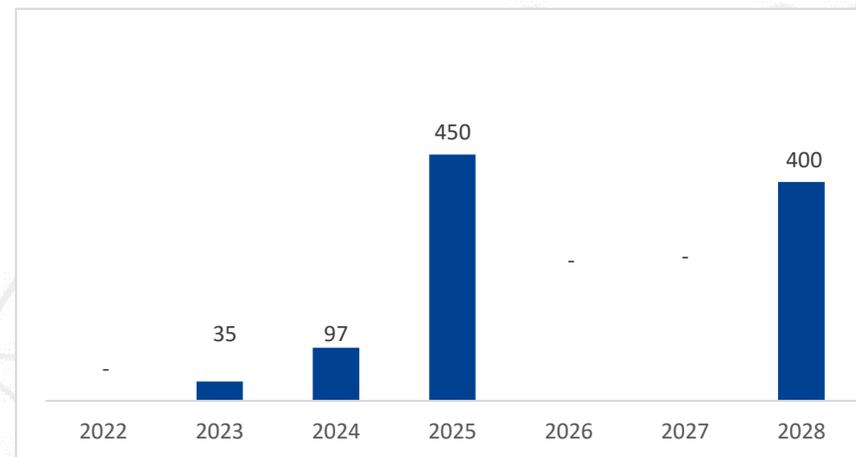
Financial liabilities as of March 31, 2022¹

Facility	Amount (Mil €)
Senior Secured Notes	850
2021 Senior Facility (term loan)	132
Financial leases	26
Other long term debt	100
Other short term debt	42
Total gross debt	1,150
Cash on BS	317
Total net debt	833

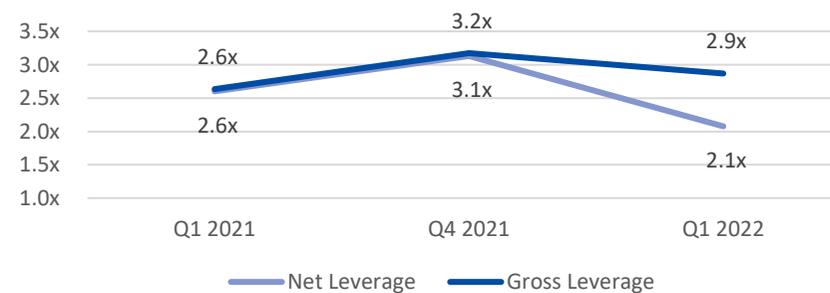
¹ Financial liabilities exclude debt related to IFRS 16.

² The Net Leverage and Gross Leverage are computed excluding IFRS 16 numbers.

Maturity profile Long term loans & Notes (Mil €)



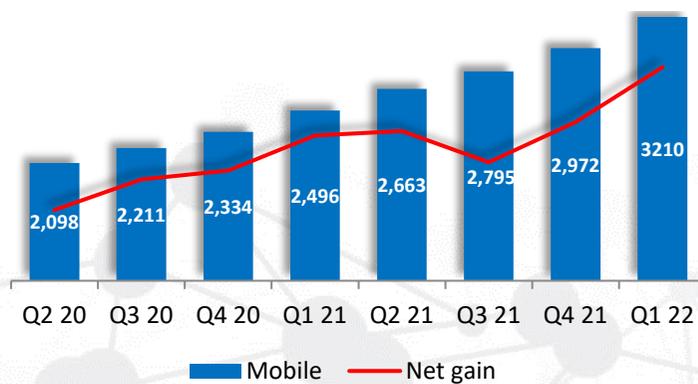
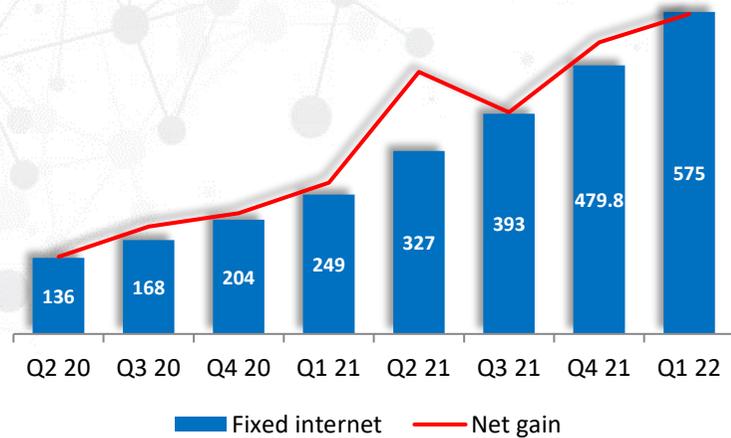
Leverage²



Expansion of RGUs base in Spain

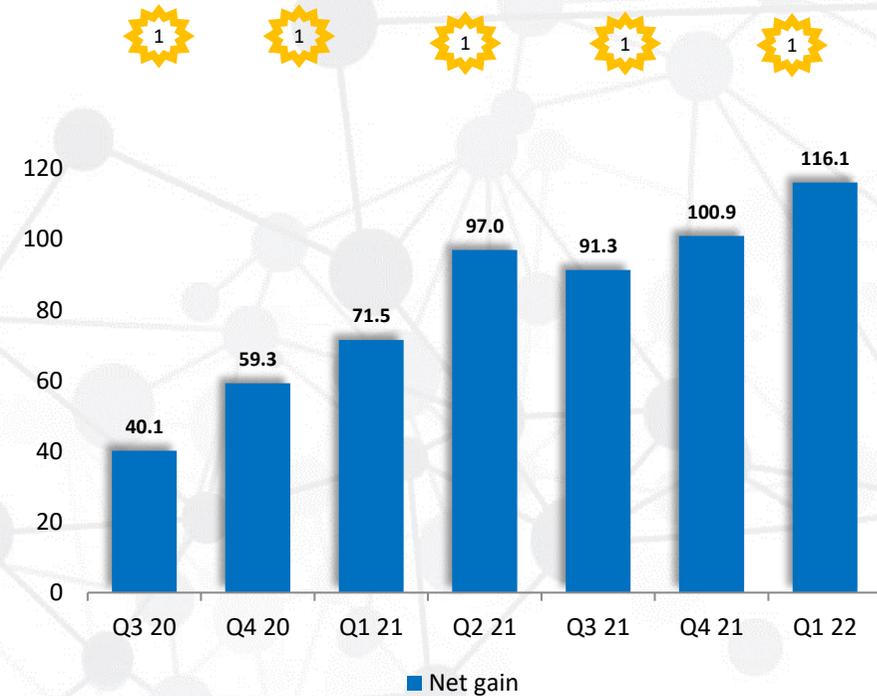
RGUs

RGU ('000)



Mobile Portability

RGUs('000)



Quarterly market position based on net mobile portability gain

A nighttime city skyline with a bokeh effect on the lights. The background is a dark blue gradient with a network of white nodes and lines. The city lights are in various colors, including blue, white, and red.

DIGI

Q&A



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